Global Information
Management

SWIM User Experience

Presented By: Nadine Alameh &

Ian Painter

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- Snowflake enables data exchange in the Aviation industry
 - Build and sell enterprise software products
 - Offices in Southampton UK & Washington DC
 - 100% Privately owned
 - 30% growth for the last 3 years





SWIM User Experience

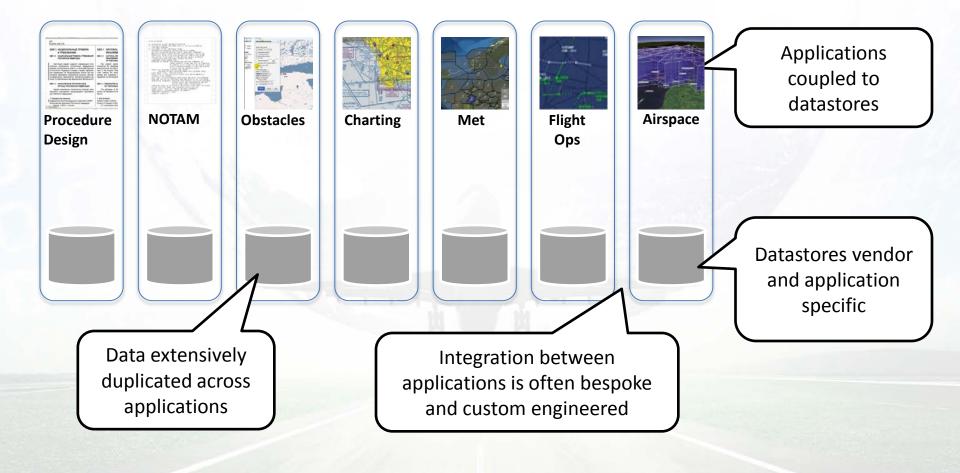
Small Business Perspective

Technology Perspective

US & European Experiences

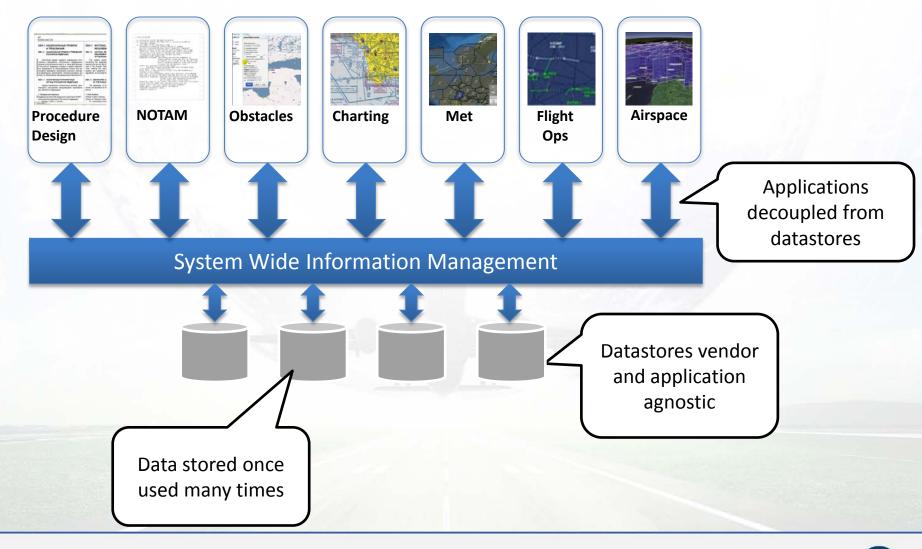


From Product Centric



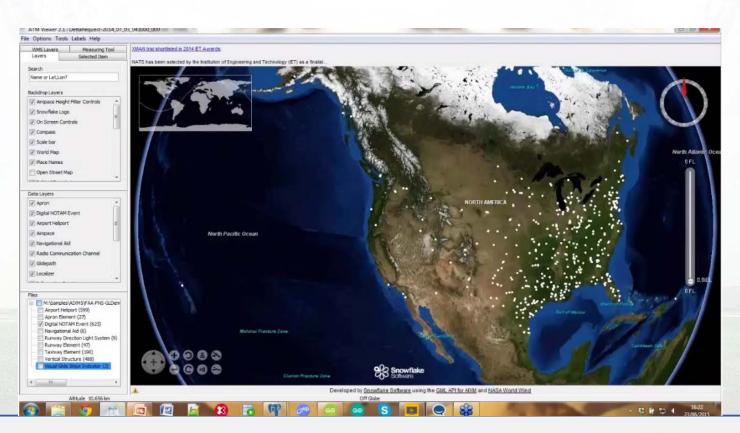


To Net Centric



EUROCONTROL

AIM FNS for NOTAMs (AIXM)

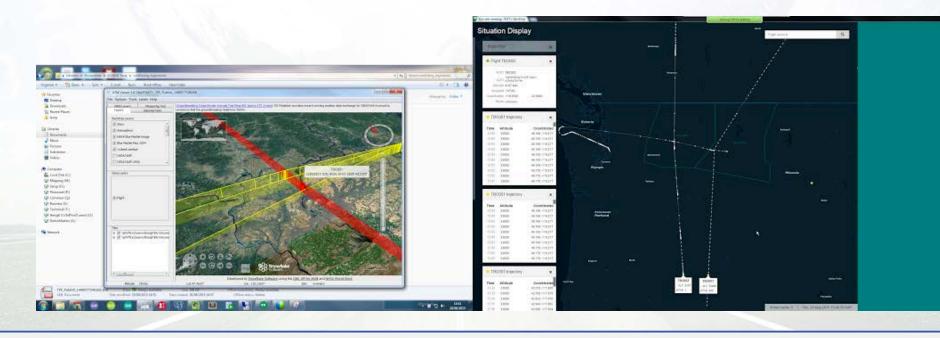






SWIM Data Feeds

- AIM FNS for NOTAMs (AIXM)
- SFDPS for en-route flight data (FIXM)







SWIM Data Feeds

- AIM FNS for NOTAMs (AIXM)
- SFDPS for en-route flight data (FIXM)
- TFMS
- STDDS
- ITWS





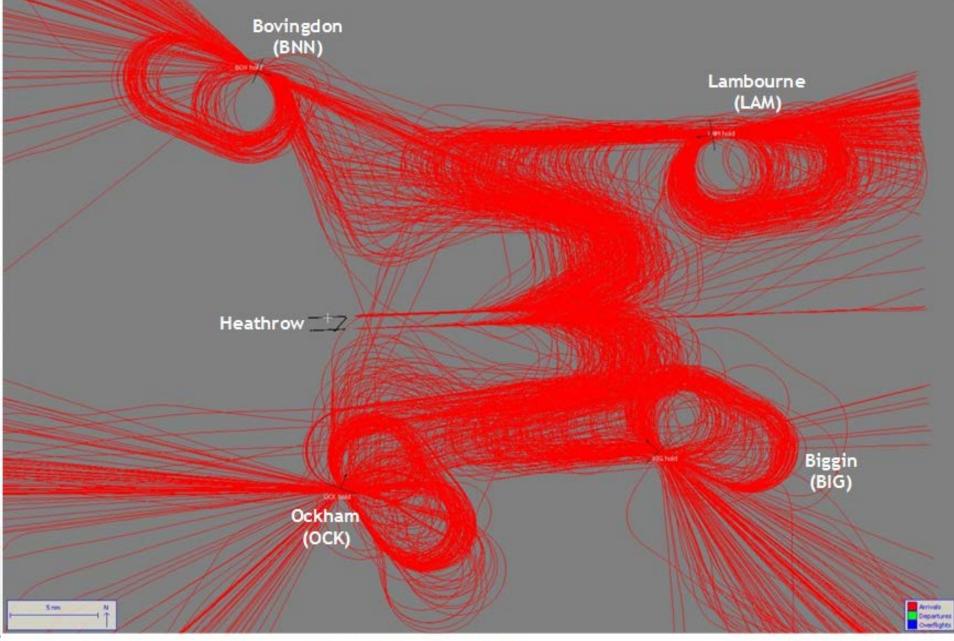
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Source: Heathrow noise & track keeping system, 7 July 2010



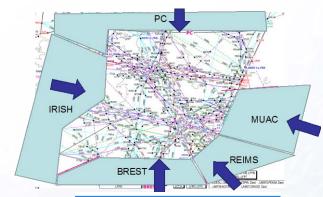


Air Transportation Information Exchange Conference -Global Information Management

UK NATS XMAN

- **Exchanges Arrival Management data**
- Operational at Heathrow
- 18 month end-to-end. One of fastest research-to-operational projects at NATS
- 1st SWIM based Arrivals Management project in Europe
- Realized significant savings
- Winner of 2015 Janes ATC Award











SWIM User Experience

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Technology Perspective

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Using SWIM to being solving problems

AIXM DOD Extensions

AIXM 5.0

AIXM ADR Extension

AIXM Eurocontrol EAD Extension

AIXM 5.1

IWXXM

AIXM FAA FNSE Extension

WXXM

AIXM AMDB Extension

FIXM 2.0

NAXM

FIXM 3.0

FIXM EUROCONTROL A-CDM Extension

FIXM US Extension

AIXM Reverse Association Extension





- Data Models
- Data Volume
- Data Storage
- Data Fusion/Correlation
- Data Management



SWIM Experience Take Aways

- SWIM is an enabler
 - Enabling mainstream IT to solve problems
 - Reducing barriers to work with ATM Data
 - Opening the market, stimulating growth
 - Creating a more diverse supplier base
 - Drive down costs
 - Speed up implementation





www.snowflakesoftware.com

<u>nadine.alameh@snowflakesoftware.com</u> <u>ian.painter@snowflakesoftware.com</u>



@sflakesoftware



